

COLLABORATIVE COUNCIL OF THE REDWOOD EMPIRE

PRESENTS

Collaborative Negotiation-Going Deeper

An Intermediate-Advanced Training with

SHERRI GOREN SLOVIN & VICTORIA SMITH

This workshop will improve your negotiation skills by focusing on interests, option generation and moving to settlement. Participants will learn:

- how to move clients from positions to interests
- to appreciate the spectrum of types of interests
- how to mine deeply for interests
- how and when to generate creative settlement options
- how to move from options to settlement

ON: MONDAY & TUESDAY, November 10-11, 2008

AT: The Hilton, Sonoma Wine Country

3555 Round Barn Blvd., Santa Rosa, CA 95403

TIME: 9am – 5pm

**COST: Includes Class Materials, Breakfast, Lunch & Snack
CCRE Participating Members, \$525, by 9/15/08, \$550 thereafter
General Registration \$550, by 9/15/08; \$575 thereafter**

Maximum class size: 40. Priority will be given to CCRE member registrations until 9/15/2008. Space permitting, wait-listed non-CCRE registrations will be confirmed in the order received.

CANCELLATION POLICY: Upon prior written notice, registration transfers to another person may be made at any time without a fee. Refunds, subject to a \$50 administrative fee, will be made for cancellations received in writing by October 15, 2008. No refunds will be issued for cancellations received after October 15, 2008.

CCRE is a State Bar of California approved MCLE and Family Law Specialization provider; 14 hours of Family Law Specialization and 14 hours of MCLE will be provided; 14 hours of BBS CEUs will also be provided.

Victoria L. Smith

Victoria has confined her practice to Collaborative Practice, mediation, and arbitration since 2001. Having transformed a traditional negotiation and litigation practice into one focused solely on settlement, she is able to help others understand the meaning of the paradigm shift, client empowerment and non-adversarial advocacy. She has provided 24 workshops in Collaborative Law/Practice in the U.S., Canada and internationally since 2001. She is an Adjunct Professor of Collaborative Family Law at Osgoode Hall Law School in Toronto. She is co-author of *Collaborative Family Law, Another Way to Resolve Family Disputes*, published by Thompson Carswell in 2003. Victoria is a Director of Collaborative Practice Toronto, founding past chair of Peel Halton Collaborative Association, and a founding member of the Ontario Collaborative Law Federation. She provides two-day introductory Collaborative Practice trainings and three-day trainings on collaborative skills, principled negotiation, effective communication (active listening, reframing, questioning), managing impasse and challenging clients, and advanced trainings tailored to the needs and level of experience of the practice group.

Sherri Goren Slovin

Sherri has provided trainings in Collaborative Family Law/Collaborative Practice nationally and internationally since 2001. Her trainings are primarily skills focused. While divorce is clearly a multi-dimensional experience for families, and the emotional, psychological, legal, financial, and parenting components must be acknowledged and where possible, addressed, she believes that professional competence in the collaborative process is critical. Those interested in full team practice, including financial planners, coaches and child specialists, often attend her workshops in order to understand the process and the roles each can play. Sherri is a founding member of the Collaborative Family Lawyers of Cincinnati (www.collaborativelaw.com) and is a past Chairperson. She currently serves on the Board of International Academy of Collaborative Professionals (IACP). She has received the highest Martindale Hubbell peer review rating (AV) and has been selected by her peers for inclusion in *The Best Lawyers in America* in both the Family Lawyer and Family Mediator categories. Additionally, she is included in *Ohio Superlawyers*, listed in *Superlawyers Top 50 Female Lawyers in Ohio* and *Top 25 Female Lawyers in Cincinnati*. She is a member of the Cincinnati Bar Association, Ohio State Bar Association, American Bar Association and Association of Family and Conciliation Courts (AFCC). For more information, see: www.collabworkshops.com

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YOUR CHECK, PAYABLE TO CCRE to:

ROBERT R. FIELDS

716 Cindy Lane

Petaluma, CA 94952

Robert@sequoiapacificmortgage.com

Name _____ Profession: _____

Address _____

Phone: _____ Email: _____

Tuition enclosed \$ _____

Do you have any special dietary needs?

Do you have any special needs or require any ADA accommodations?

